

**Date:**  
15 October 2013

**Enquiries:**  
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To whom it may concern.

**Re: QDM Trading**

QDM, through their Johannesburg holding company, Electro Sense (Pty) Ltd, were awarded the contract to supply and install light fittings and occupancy sensors in 26 of the Eskom facilities throughout the Eastern Cape in October 2010. These areas included East London, King Williams Town, Uitenhage, Mthatha, Butterworth, Queenstown, Aliwal North, Elliot, Port St Johns, Cradock, Graaff Reinet, Adelaide, Alexandria, Grahamstown, Kirkwood, Joubertina and Humansdorp.

QDM was found to be a professional, knowledgeable team who are passionate about the work they do and the savings they achieve for their clients. They also pride themselves in their incident-free health and safety record. The project was completed on time, and achieved savings well beyond their conservative projections.

Since the introduction of Eskom's SPP/SOP packages, QDM have completed many similar projects for clients, all of which have been successfully completed to the point of their clients receiving their rebate payouts from Eskom.

The 2nd performance assessment for the Eskom Internal Energy Efficient project (IEE) conducted by an independent Measurement and Verification Team from Fort Hare University resulted in an average monthly demand impact of **0.404 MW**. The impact on the monthly energy consumption was an astonishing **275.399 MWh**.

I would highly recommend Jacques Engelbrecht and his team for their customer focused approach and excellent after-sales service record.

Yours Faithfully

Giles Alexander